

## Industry Renewable Energy Semiconductor Manufacturing

Employment Type: Full-time

### Job Description: Regional Account Manager

Established over 20 years ago, Sunsynk is an internationally recognised inverter and battery storage brand. Sunsynk is trademark protected in over 40 countries and is trusted globally.

Sunsynk's core product ranges include inverters and battery storage systems for clients that need off grid and on grid solutions.

Sunsynk's products are world leaders in power storage and power management. The Sunsynk range of solar products is the culmination of years of research and development, along with our Sunsynk Connect application we are supplying game changing technology that is taking the world by storm.

Our revolutionary products are making a difference and will continue to have influence in years to come. We will continue to develop with innovative technology that will help shape our future for a cleaner and more sustainable planet.

### Key Tasks

- Function as the Ambassador for all things Sunsynk
- Impart expert product knowledge to clients and external representatives.
- Schedule client visits on periodically to ensure new features and product updates are available.
- Guide and train Clients staff where appropriate on Sunsynk Products
- Prepare performance reports for presentation to UK Account Management
- Organize and implement training programs for client staff in the entire region.
- Ensure that all branches follow safety, health and business laws and regulations.
- Uphold company standards of excellence and service, guaranteeing quality performance.
- Attend and participate in Energy Trade shows and events in the UK.
- Collaborate with marketing team for the planning of large events.
- Assist in maximizing Sunsynk products penetration within the Region.

Contact **Andrew** at [andrew.glencross@sunsynk.com](mailto:andrew.glencross@sunsynk.com)



## CONTACT US

Email us: [sales@sunsynk.com](mailto:sales@sunsynk.com) Call us: 0151 832 4300 Our website: [www.sunsynk.com](http://www.sunsynk.com)  
UK Address: Sunsynk, 17 Turnstone Business park, Mulberry Avenue, Widnes, Cheshire WA8 0WN

## Requirements and skills

- Strong math skills to crunch numbers and keep track of your region's penetration performance.
- Experience of conducting staff training 1 to 1 or in a group.
- Ability to motivate others on a team and help them succeed.
- Multitasking skills and the ability to tend to multiple problems at a time.
- Critical thinking skills, especially in situations of high stress
- Strong knowledge of company policy, goals, and standards
- Organizational skills to manage substantial amounts of information.
- Comfortable with weekly and daily travel throughout the UK
- Strong knowledge of company policy, goals, and standards
- Organizational skills to manage substantial amounts of information.
- Ability to generate a variety of reports and presentations displaying regional performance.
- Strong customer service skills in the areas of managing disputes and treating customers with care.

## Desirable Skills:

- At least 1 years' experience in Regional/Remote role.
- Previous expert product knowledge training experience
- An interest in renewable energy a bonus

## Benefits:

- Company vehicle
- Fuel allowance/Expenses
- Smart casual dress
- Company events
- Company pension
- Employee discount
- Sick pay

### Schedule:

Monday to Friday

### Willingness to travel:

100%

### Work Location:

Southern Region UK - Field Based  
(Widnes Office as required)

**Occasional overseas travel maybe required.**

Contact **Andrew** at [andrew.glencross@sunsynk.com](mailto:andrew.glencross@sunsynk.com)



## CONTACT US

Email us: [sales@sunsynk.com](mailto:sales@sunsynk.com) Call us: 0151 832 4300 Our website: [www.sunsynk.com](http://www.sunsynk.com)  
UK Address: Sunsynk, 17 Turnstone Business park, Mulberry Avenue, Widnes, Cheshire WA8 0WN